



Municipal Finance Department
1 American Road, MD 7500
Dearborn, Michigan 48126

Kelly Breedlove
Corning Ford Mercury Inc.
kbreedlove@corningford.com

Mental Health

April 06, 2018

RE: County of Tehama, CA, Quote #90560

Ford Credit Municipal Finance is pleased to present the following financing options for your review and consideration.

| Quantity | Description | Price |
|----------|--------------------|-------------|
| 1 | 2018 Ford Fusion S | \$19,234.05 |

| Total Amount Financed* | Number of | Payment Timing | APR | Payment Factor | Payment Amount |
|------------------------|-----------|--------------------|-------|----------------|----------------|
| \$19,779.05 | 60 | Monthly in Advance | 6.45% | 0.019438 | \$384.47 |

*\$545.00 underwriting fee included

EXPIRATION DATE: 06/05/2018

This quotation, until credit approved, is not a commitment by Ford Credit Municipal Finance. It has been prepared assuming that the lease qualifies for Federal Income Tax Exempt Status for Ford Credit Company LLC under Section 103 of the IRS Code. Financing is subject to credit review and approval of acceptable documentation by Ford Credit Municipal Finance.

Ford Credit Municipal Finance Program

- There is no security deposit, no prepayment penalty, and no mileage penalty.
- At inception, the new equipment title/registration indicates the municipality as Registered Owner, with Ford Motor Credit Company LLC as first lien holder.
- At term end, the municipality buys the equipment for \$1.

Thank you for allowing Ford Credit Municipal Finance the opportunity to provide this quotation. If you have any questions regarding the option presented, need additional options, or would like to proceed with the approval process, please contact me at (800) 241-4199, option 1.

Sincerely,

Jessica Gunn

Jessica Gunn
Marketing Coordinator
jgunn26@ford.com



Ford Motor Credit Company ("FMCC") is providing the information contained in this document for discussion purposes only in connection with a proposed arm's length commercial leasing transaction between you and FMCC. FMCC is acting for its own interest and has financial and other interests that differ from yours. FMCC is not acting as a municipal advisor or financial advisor to you, and has no fiduciary duty to you. The information provided in this document is not intended to be and should not be construed as "advice" within the meaning of Section 15B of the Securities Exchange Act of 1934 and the municipal advisor rules of the SEC. FMCC is not recommending that you take an action and you should discuss any actions with your own advisors as you deem appropriate.

TEHAMA COUNTY HEALTH SERVICES AGENCY / MENTAL HEALTH DIVISION
ONE (1) NEW FULL-SIZE FOUR DOOR SEDAN
MUNICIPAL LEASE / PURCHASE**

Bids to be received on or before 3:00 p.m. on April 18, 2018

ONE (1) NEW: MODEL YEAR 2018 MAKE Ford Fusion
MODEL DESIGNATION Ford Fusion S

Price Per Each \$ 17,804.00
Documentation Fee \$ 80.00
CA State Sales Tax (7.50%) \$ 1341.30
Tire Disposal Fee and Delivery Charge to:
818 Main Street, Red Bluff, California \$ 8.75
TOTAL BID FOR One Full-Size Four Door Sedan* \$ 19,234.05

* As per specifications

****IMPORTANT:** It is mandatory to include all Municipal Lease information with your bid proposal. The Department has budgeted \$412 per month to allow for monthly lease payments for this vehicle. The lease shall include a \$0 to \$1 buy out at the end of the lease. Please complete the information below.

Monthly payments for Municipal Lease: \$ 384.47
Term of Lease: 60 months

BID SHALL INCLUDE THE COST OF ALL EQUIPMENT MEETING OR EXCEEDING THE REQUIRED SPECIFICATIONS.

***Any additional fees associated with this bid submittal, including State Department of General Services and/or CMAS Contract Fees assessed for contract usage, must be clearly stated and included in the total bid price. Unstated fees will become the responsibility of the bidder. No additional fees will be paid by the County.

The bid, if awarded, will be awarded on the basis of the total cost for the vehicle. The Tehama County Board of Supervisors reserves the right to reject any or all bids and the County assumes no obligation to purchase until awarded and execution of a Purchase Order has been made.

It is mandatory to attach comprehensive specification sheets to this form. Any specifications exceptions must be explained in detail and attached to this sheet. Printed literature and specification information must be submitted with the bid. Failure to include complete information will exclude your bid from an award.

PROPOSED DELIVERY DATE: 6-8 weeks
DEALER: CORNING FORD
PREPARED BY: GARY BREEDLOVE
ADDRESS: 2280 SHORT DR. CORNING, CA 96021
TELEPHONE NO. 530-824-5434 FAX NO. 530-824-4348
AUTHORIZED SIGNATURE: Jay Breedlove DATE: 4/5/18
EMAIL ADDRESS: gbreedlove@corningford.com
PLEASE STATE WARRANTY INCLUDED: 3yr - 36,000 mile Bumper to Bumper.

*Each submittal must be completed on this form
*Faxed bids will be accepted

5yr - 60,000
DRIVE TRAIN

Mentor

Health

| | | | |
|--|-----------|------------------------------|-----------|
| Source: REPEAT | | Salesperson: KELLY BREEDLOVE | |
| Price | 17,804.00 | Trade | 0.00 |
| Taxable A.M.O. | 0.00 | Payoff | 0.00 |
| Document Processing | 80.00 | Net Trade | 0.00 |
| Emissions Testing Charge | 0.00 | Cash Down | 0.00 |
| Sales Tax | 1,341.30 | Deferred Down | 0.00 |
| Non-Tax A.M.O. | 0.00 | Rebate | 0.00 |
| Service Contract | 0.00 | Total Down | 0.00 |
| Subtotal | 19,225.30 | | |
| DMV Fees | 0.00 | APR | 0.00 |
| State Emissions Certification or Exemption Fee | 0.00 | Term | 1 |
| California Tire Fee | 8.75 | Monthly Payment | 19,234.05 |
| Electronic Veh Reg or Transfer Charge | 0.00 | Final Payment of | |
| Total Insurance | 0.00 | | |
| Total | 19,234.05 | | |
| Amount Financed | 19,234.05 | | |
| Finance Charges | 0.00 | | |
| Total of Payments | 19,234.05 | | |
| Total Sale Price | 19,234.05 | | |

*** BUYER ***

COUNTY OF TEHAMA
727 OAK ST STE 202
RED BLUFF, CA 96080

Date of Birth: _____
Home Phone Number: (530) 527-3365
Work Phone Number: (530) 527-8020
County: TEHAMA
Email: dschmidt@co.tehama.ca.us

*** CO-BUYER ***

Date of Birth: _____
Home Phone Number: _____
Work Phone Number: _____
County: _____
Email: _____

*** PURCHASE ***

*** TRADE 1 ***

*** TRADE 2 ***

Stock Number
Year
Make
Model
Body Style
Color
Trim
Key 1 Number
Key 2 Number
Weight
License
Odometer
VIN
Cylinders 0
Vehicle Type USED

*** BANK ***

*** INSURANCE ***

CNGP530

VEHICLE ORDER CONFIRMATION

04/03/18 15:40:35

==>

Dealer: F72523

2018 FUSION

Page: 1 of 1

Order No: 9999 Priority: E5 Ord FIN: QJ076 Order Type: 5B Price Level: 835

Ord Code: 100A Cust/Flt Name: TEHAMA CO PO Number:

| | | | | |
|------|------------------|---------|--------------------------|------------------------|
| | | RETAIL | | RETAIL |
| P0G | FUSION S | \$22215 | B4A | NET INV FLT OPT NC |
| YZ | OXFORD WHITE | | | PRICED DORA NC |
| D | ECO CLOTH | | | DEST AND DELIV 875 |
| E | EBONY MED LT ST | | TOTAL | BASE AND OPTIONS 23090 |
| 100A | EQUIP GRP | | TOTAL | 23090 |
| | .16" ALLOY WHLS | | *THIS IS NOT AN INVOICE* | |
| 997 | .2.5L I4 IVCT | NC | | |
| 44W | .6-SPD AUTO TRAN | NC | | |
| | JOB #3 ORDER | | | |
| | CA BOARD FEES | NC | | |
| 425 | 50 STATE EMISS | NC | | |
| 153 | FRT LICENSE BKT | NC | | |
| | SP DLR ACCT ADJ | | | |
| | SP FLT ACCT CR | | | |
| | FUEL CHARGE | | | |

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC07775